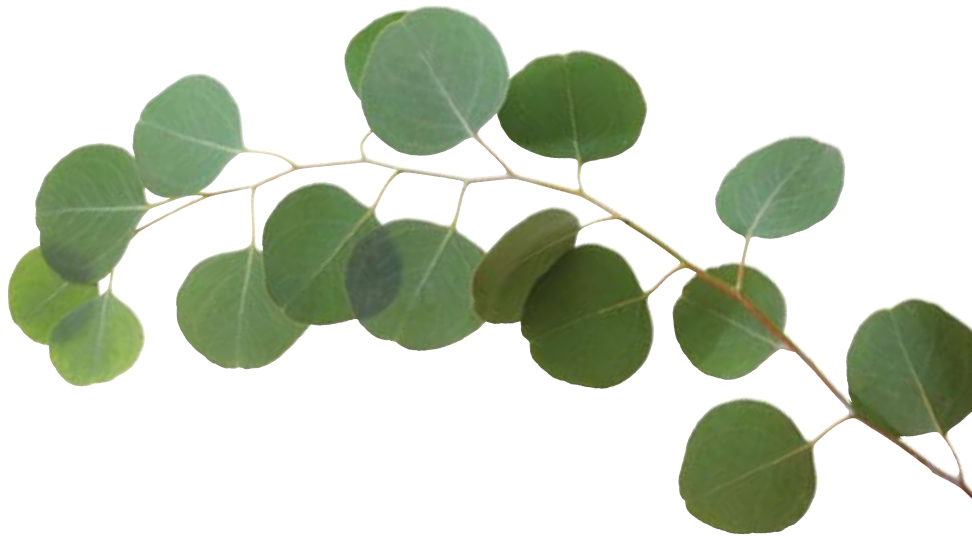# NetApp™
Go further, faster

Global Services

Virtualization Services Solution

Maximize the benefits from your virtualized infrastructure investments

KEY BENEFITS

Faster ROI
You get a return on investment within months of deployment from productivity gains and cost savings.

Get More from Your Investment
We can help you take best advantage of the innovation built into virtualization products, helping you integrate seamlessly and configure quickly.

Lower Your Risk
Specific, proven knowledge and best practices provide you with the lowest risk during implementation.

Speed Time to Production
Shorten your deployment timeframe from months to days.

Save Money with Service Flexibility
You buy only what you need to achieve your business goals.

Improve Your Availability
Periodic audits and assessments identify potential problems before they impact availability.

GET THE MOST OUT OF YOUR DATA CENTER—WITHOUT ADDING COMPLEXITY

Server virtualization can help you get more out of your data center—better utilization, resiliency, ROI, and the flexibility to respond quickly to changing business needs. However, server virtualization raises the level of complexity in managing your data.

CHALLENGES

- Preconsolidation planning
- Heterogeneous management and the management of holistic IT services
- Simplifying IT management processes
- Maintaining end-user performance
- Maintaining desired server and storage availability
- Controlling VM sprawl
- Need for better planning and ongoing capacity modeling

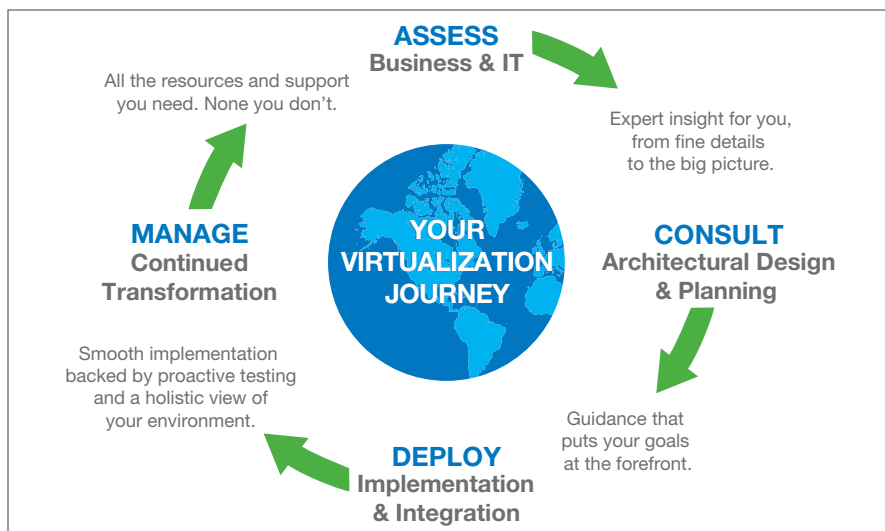## VIRTUALIZATION IS A JOURNEY. WHO WILL SERVE AS YOUR GUIDE?

NetApp® Services for Virtualization lets you realize the NetApp advantage for virtualized environments. Exemplary professional services and global support help you make a smooth transition to your optimal virtual infrastructure.

STRATEGIC PLANNING IS CRITICAL TO THE SUCCESS OF YOUR VIRTUALIZATION JOURNEY

NetApp Professional Services leverages proven methodologies, tools, and best practices to assess, consult, deploy, and manage the right virtualization solution for your data center—all while addressing your business needs.

Our proactive support services employ innovative NetApp technology to quickly alert, diagnose, respond to, and resolve problems—often before you even know they've happened. This can help you lower TCO with a virtualization solution optimized to your needs, and to achieve reliable performance and faster time to production.

With NetApp as your virtualization guide, you get the combined power of our key technologies—in just the right mix for your needs. That's the NetApp advantage, and you can experience it in many ways.

ASSESS
Business & IT

Expert insight for you, from fine details to the big picture.

All the resources and support you need. None you don't.

MANAGE
Continued Transformation

YOUR VIRTUALIZATION JOURNEY

CONSULT
Architectural Design & Planning

Smooth implementation backed by proactive testing and a holistic view of your environment.

DEPLOY
Implementation & Integration

Guidance that puts your goals at the forefront.

NetApp provides exemplary professional services for every phase of your virtualization journey.

ASSESS

Virtualization Assessment Service
Provides you with guidance on how to start capitalizing on the benefits of a virtualized platform. Our experts work with you to identify and characterize the data center environment, which includes servers, storage, network components, and applications. Our assessment methodology includes discovery, identification and mapping to business requirements, consolidation and data management objectives, and infrastructure assessment. You receive a written report that includes a conceptual model and documents the assessment findings, prioritizing recommendations for increased efficiency.

CONSULT

Virtualization Architecture Service
This service provides you the most efficient server and storage architecture blueprints prescribed for your environment and business needs. It is composed of:

- A customized virtualization solution architecture and high-level design addressing your business requirements
- Virtualization solution architecture incorporating NetApp storage best practices
- ROI and TCO analysis of proposed solution and implementation road map

DEPLOY

In this phase, our experts work with you to design and implement your virtualization infrastructure.

Implementation Service for Virtualized Environments
We work with our partners to help you design your optimal server platform based on virtualization technology.

Network Storage Implementation
This set of turnkey service offerings provides an end-to-end storage implementation solution for NAS and SAN environments.

Data Replication and Protection
We implement a flexible and efficient online archive, nondisruptive data replication, and cloning solution across your SAN and NAS storage platforms. The solution transitions your production data to NearStore® storage for rapid recovery, end-user restores, failover, and reporting.

Backup and Restore
We integrate a comprehensive disk-based backup and restore solution into your existing backup environment.

Data Migration
These tools and processes are based on proven NetApp methodology and field experience. They address migration efforts independent of the underlying storage technology (FC, iSCSI, IP) and storage vendor.

MANAGE

Managed Services On Site
This service assists you in managing your virtualized storage platform infrastructure by allocating highly skilled NetApp Professional Services staff on site.

Global Support
Global support services anticipate and help prevent problems so you can obtain the highest possible performance, data availability, and operational efficiency. We respond locally with worldwide consistency.

SPECIALIZED SUPPORT FOR VMWARE

The NetApp-VMware® Joint Escalation Team (NVJET), a virtual team of support engineers from NetApp and VMware, works together using tried-and-true processes to support you in resolving urgent or escalated issues.

"We were looking to ramp up our virtual environment to be a much more widespread, mission-critical part of our IT strategy. The technology is so complex that we wanted outside expertise to help us with the design and implementation. The NetApp Professional Services team worked with our team to develop the solution we needed."

Steve Hight
Catholic Healthcare West

LET NETAPP BE YOUR GUIDE

As your virtualization guide, we can:

- Work with you to identify and execute your key opportunities for virtualization
- Plan and implement your virtualization solution with the least downtime risk and cost, and the highest level of efficiency
- Provide resources, support, tools, and training to make your virtualization solution transparent
- Stay near as a trusted advisor when you need us
- And we can prove it

BENEFITS

You can take advantage of NetApp's expertise and best practices to help you achieve the following benefits:

Faster ROI
You get a return on investment within months of deployment from productivity gains and cost savings.

Get more from your investment
NetApp and our partner service professionals' depth of knowledge will help you take optimal advantage of a virtualization architecture.

Tailored architecture design
We work with you to create the design specification that meets your needs.

Effective system integration across your IT architecture
We help you integrate server and storage virtualization.

Fastest time to production
Shorten your deployment timeframe from months to days.

Least disruption and risk
NetApp professionals utilize best practices and methodologies to minimize disruption, maximize availability, and minimize risk.

Save money with service flexibility
You buy only what you need to achieve your business goals.

Improve your availability
Periodic audits and assessments identify potential problems before they impact availability.

LET'S GET STARTED

Virtualization is a journey. Experience the NetApp advantage. Take your data center to the next level.

To learn more about the NetApp virtualization solution and how it can help your organization reduce costs and increase business agility, contact your NetApp sales representative or NetApp channel partner.

Web
http://www.netapp.com/us/services/

Sales inquiry
http://www.netapp.com/us/forms/sales-contact.html

Phone
(800) 443-4537

Other contact information
> http://www.netapp.com/us/contact-us/

NetApp creates innovative storage and data management solutions that accelerate business breakthroughs and deliver outstanding cost efficiency. Discover our passion for helping companies around the world go further, faster at www.netapp.com.

NetApp™

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